

March 30<sup>th</sup>, 2020

Dear Friends and Fellow UDI Capital Region Members,

The last few weeks have ushered in a temporary normal for how we live, work and operate our businesses. It has changed how we as a society interact and through that it has provided us with something that most of us aspire to have more of, time. Time to adapt, to learn, to invest in ourselves and our relationships with our colleagues, family and friends. Whatever you are doing with this time, we hope you are doing it while respecting the social distancing and interim measures that have been introduced by government to protect our communities.

We know this pandemic has created significant challenges for our members, our industry and for the UDI. As such we have been working swiftly and diligently to advocate at all levels of government, for information, assistance and relief where it is needed. We are grateful that given the social distancing and increased safety protocols the Province has recognized construction sites as essential service and we know this helps assist our members in being able to continue with active projects.

Despite the shutdown to many things, Kathy is busier than ever. She has established a new page on the UDI Capital Region website called COVID-19 Updates and Resources with individual pages for external resources, municipal updates and UDI updates. You have undoubtedly received the daily, or more, email updates from the UDI. We hope this brings value to you, our members, in this rapidly changing environment. Kathy has made herself available via phone and video conference to our members and other real estate organizations as we look to coordinate our efforts amongst other industry stakeholders. Not only does this best serve our members, but by focusing on these relationships today, we can ensure they are stronger tomorrow.

In the interim we must all do our part to help lower the burden and get each other through this unprecedented situation. As such, the UDI Capital Region will still be sending invoices for membership dues but the invoice will not be payable until after July 1, 2020. We are here to support our members so if you need financial consideration beyond this, please email Kathy at [kathyw@udi.org](mailto:kathyw@udi.org)

Despite the challenges that we all face in this pandemic, we remain optimistic about the future of our industry. We believe that tomorrow will be better than today and that we can come out of this stronger as a local and global community. We hope that you too are embracing this mentality.

“A pessimist sees the difficulty in every opportunity; an optimist sees the opportunity in every difficulty.”

– Sir Winston Churchill

Sincerely,



Jordan Milne  
Chair  
UDI Capital Region

